

Inside Sales Representative

BMS is looking for an upbeat, focused and well-organized individual to join the Sales team selling products to the Plastic Molding and Mold Building Industries.

Responsibilities:

- Proactively contact and qualify new accounts, field inbound leads and upsell to existing customers.
- Assist customers with orders and make product suggestions.
- Perform price quotes, and follow on open quotes.
- Achieve quarterly sales quotas.
- You must be comfortable making dozens of cold calls a day and committed to gaining new customers, growing an account list as well as closing sales.

Recommended Qualifications:

- Excellent communications, contact management and closing skills.
- Enthusiastic, highly motivated individuals with a serious work ethic are required.
- Proven track record in sales. (Minimum 2 years, industrial or commercial) Ability to meet and exceed sales targets on a consistent basis.

BMS offers a competitive salary and commissions, medical, 401k and profit sharing plan. Bring your skills to BMS and team up with an industry leader today. BMS is an Equal Opportunity Employer. Please send resume to:

BMS
HR Dept.
1061 Industrial Parkway
Medina, Ohio 44256

or fax to: 330-725-2723.



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